



Independent Expertise to Improve Your Commercial Building

eqesco.com



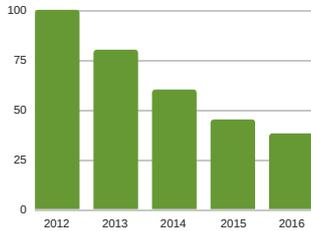
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Proven Benefits

A recent study of 20 commercial buildings in Victoria that completed energy efficiency upgrades, identified the following benefits:



Up to 62% Savings

Up to 62% energy savings can be achieved in older commercial buildings.



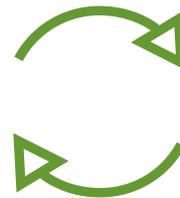
65% More Comfortable

Energy efficient buildings are 65% more comfortable, reducing tenant complaints



NABER Improvement

Buildings with 5 Star NABERS ratings attract long-term, trustworthy tenants.



Less than 3 Year Payback

Energy upgrades are cost effective and can provide a fast return on investment.

But... Building Energy Upgrades are Complex

The benefits of energy efficiency may be clear, but how property managers and owners can upgrade their building, is not. There are numerous service providers, selling a range of products from LED lights to turnkey air-conditioning systems, as well as constantly changing government regulations, policies and incentives. Combined, this makes upgrades complex.

We have a better way...



A Better Way to Upgrade Buildings

At EQ esco we provide independent expertise, informed by experience delivering guaranteed energy saving projects, to bring you the real benefit of energy efficiency, without the uncertainty or complexity. By guiding you through the energy efficiency marketplace, we help you attract and retain tenants by increasing your NABERS ratings, and lowering your energy costs.



Step 1: Free Consultation

Our free consultation includes a preliminary assessment focused on familiarising ourselves with your facility. We take time to understand your needs and the outcomes you want to achieve. This informs every aspect of our work, and is the benchmark for your project.



Step 2: Energy Audit

Our experience delivering guaranteed energy saving projects informs the strong implementation focus we bring to our energy audits. This means real, actionable advice that is a stepping stone to improving your efficiency – don't expect a theoretical report that is easily forgotten.



Step 3: Contractor Procurement

Having completed our energy audit, we now have a detailed understanding of your facility. Combined with your goals and desired project outcomes, we leverage our network of high-quality contractors to find suitable parties to tender for your energy efficiency upgrade.



Step 4: Project Implementation & Validation

We act on your behalf to ensure the installed systems are operating correctly, and performing efficiently. After your upgrade is completed we verify the achieved level of energy saving to ensure your return on investment is being met.

A Better Way to Finance Upgrades

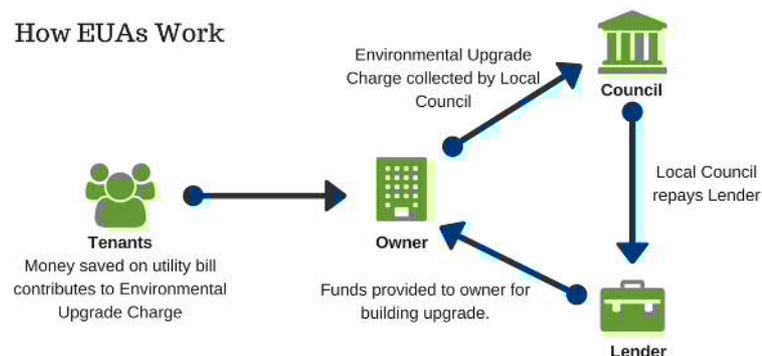
A technical solution is only one part of the building upgrade puzzle. At EQ esco we can help you access incentives and grants for your energy efficiency upgrade. We are also across a range of financing options, including unique win-win tenant/owner mechanisms that can **reduce owner costs by up to 80% and introduce positive cash flow for tenants.**

Environmental Upgrade Agreements (EUAs)

Building upgrades that also improve efficiency (such as the replacement of end-of-life equipment) can access a form of financing called an EUA. EUAs can reduce the upgrade costs for owners by up to 80%. This is achieved by a unique mechanism that enables tenants, with their consent, to contribute to financing the upgrade.

Finance repayments are made through an Environmental Upgrade Charge on council rates.

How EUAs Work



Why would a tenant contribute to upgrading a building they don't own?

The upgrade injects immediate positive cash flow into the tenant's business thanks to the lower energy costs. Plus, the tenant receives the benefit of improved amenity.

Energy Efficiency Loans/Leases

Specific lease and loan products are available for energy efficiency upgrades. Often, they are offered at lower interest rates & with longer term financing than standard commercial products. Leases and loans can provide reduced, or no, upfront costs.

Government Incentives

There are several Government regulations and policies in Australia that are providing financial support for energy efficiency. These programs can offer support for completing energy ratings, audits or the upgrades themselves.

See how much a building like yours could save



123 Lonsdale St

Year Built: 1972

Building Area: 5,836 sqm

Energy Savings: 60%

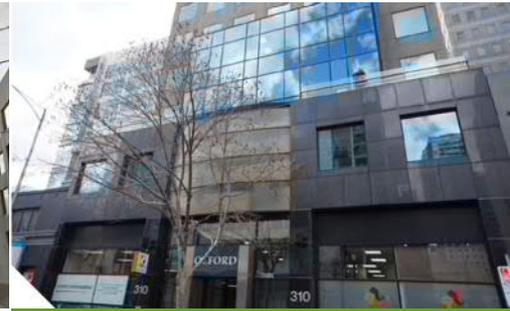


277 Camberwell Rd

Year Built: 1980

Building Area: 2,429 sqm

Energy Savings: 55%



310 King St

Year Built: 1970

Building Area: 6,000 sqm

Energy Savings: 62%



114 William St

Year Built: 1976

Building Area: 22,000 sqm

Energy Savings: 25%



53 Queen St

Year Built: 1958

Building Area: 4,145 sqm

Energy Savings: 31%



227 Princess Dr

Year Built: 1960

Building Area: 1,800 sqm

Energy Savings: 28%

Contact us today to start your building upgrade journey

Visit: eqesco.com

Email: enquiry@eqesco.com

Twitter: [@eqesco](https://twitter.com/eqesco)

* Case Studies made available by Sustainability Victoria, Energy Efficient Office Buildings: Transforming the Mid-tier Sector.
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